

enterprise europe



*Servicii de consultanță la dispoziția
întreprinderii dumneavoastră*

Oportunități de finanțare dedicate mediului de afaceri în perioada 2014-2020

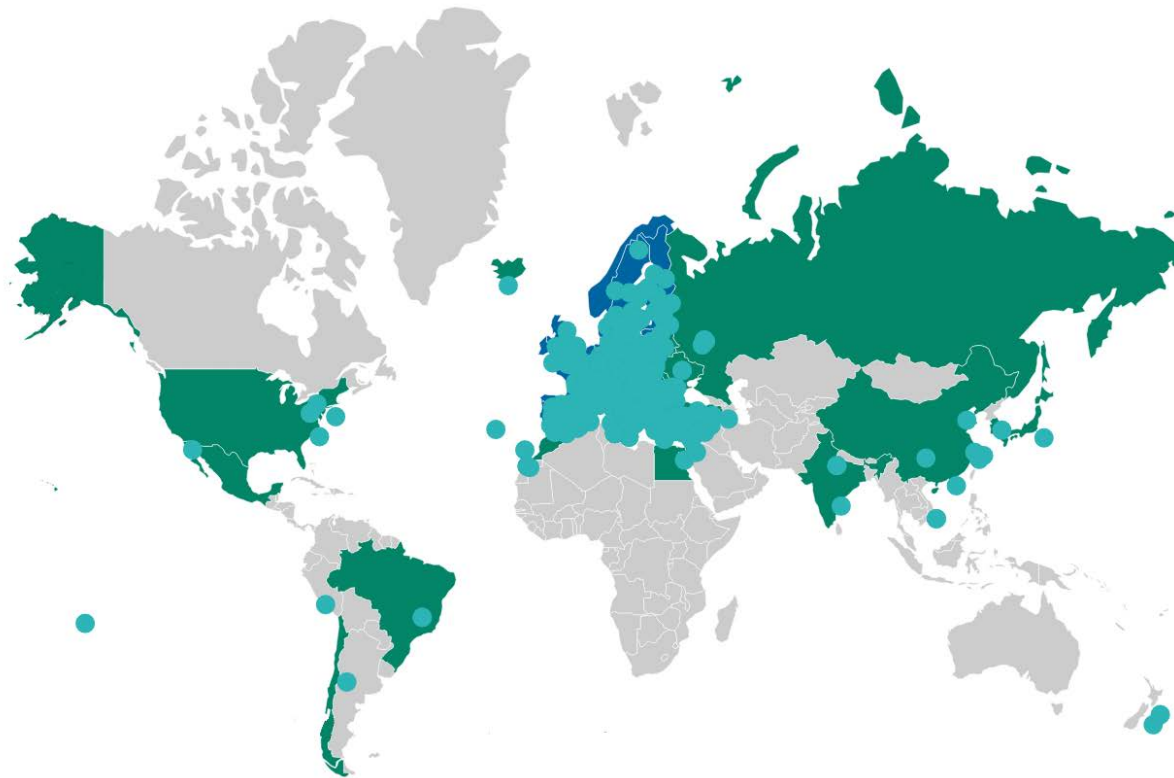
Piatra Neamt, 29 aprilie 2015



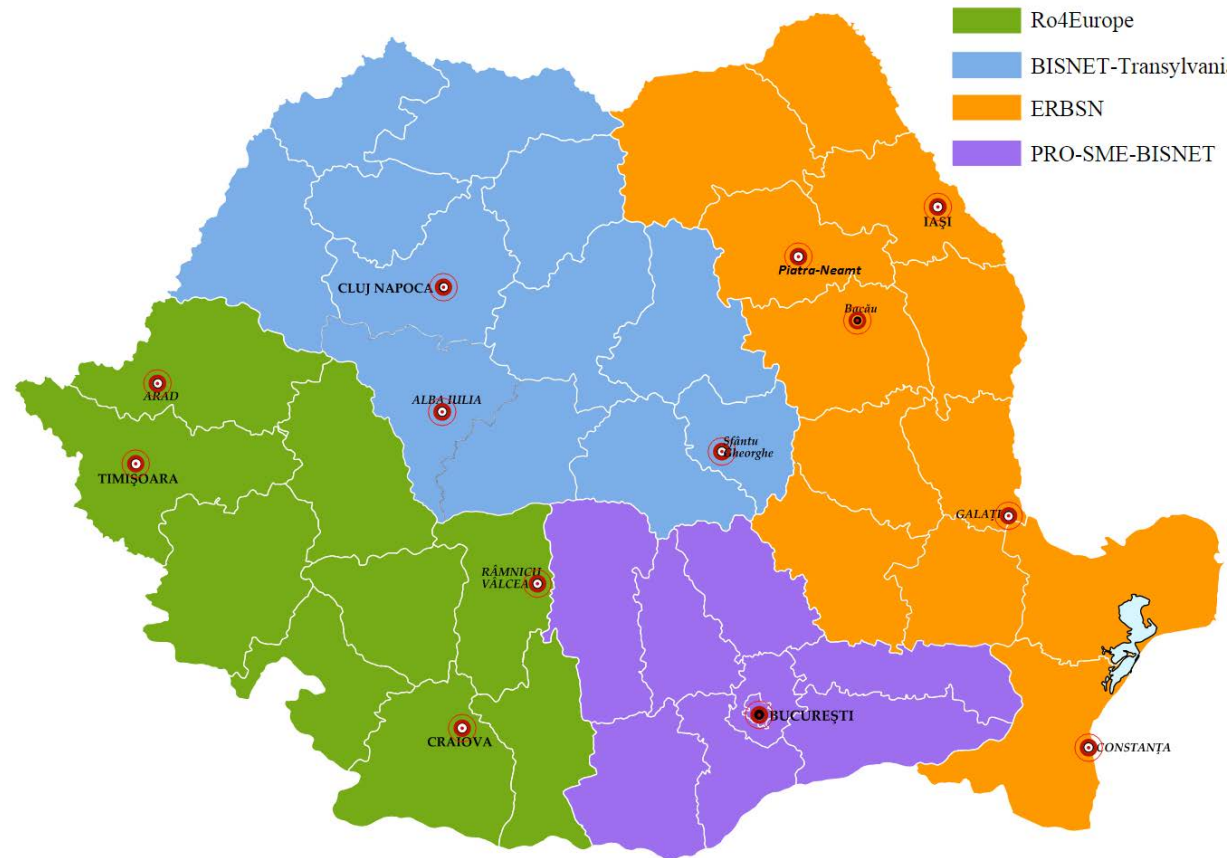


*Servicii de consultanță la dispoziția
întreprinderii dumneavoastră*

Enterprise Europe Network



Enterprise Europe Network în România



Serviciile Enterprise Europe Network

➤ Internaționalizare

- identificare de parteneri de afaceri
- organizarea de evenimente de brokeraj

➤ Acces la finanțări europene

- informații surse de finanțare naționale, regionale sau europene
- identificarea de parteneri în proiecte

Serviciile Enterprise Europe Network

- Drepturi de proprietate intelectuală
 - asistentă în comercializarea unui produs, serviciu, proces nou
 - contacte experți sau organizații relevante în domeniu

- Transfer de tehnologie
 - acces la baza de date EEN – 23.000 profile

Serviciile Enterprise Europe Network

- Consultanța pe legislație europeană și standarde
 - informații actualizate la nivel european despre legislație, reglementări, politici sau programe relevante
 - informații de piață privind exportul sau comercializarea în altă țară a UE
- Feedback despre legislația UE
 - transmiterea de propuneri la Comisia Europeană
 - participare la întâlniri specializate

Serviciile Enterprise Europe Network

- Servicii de consiliere de specialitate - servicii de inovare
 - informații cu privire la politicile de inovare
 - audituri de specialitate pentru a identifica punctele forte și punctele slabe în inovare
 - sprijin pentru sectoarele inovative și pentru clusterelor regionale

Serviciile Enterprise Europe Network

Search

Sign in

Help

Partnering Opportunities

Search:



Any word



All words

Compact View



Search

Profile type(s):

- ☐ Business Offer
- ☐ Business Request
- ☐ Research & Development

Request

- ☐ Technology Offer
- ☐ Technology Request

Profile country of origin:

Albania, Republic of
Armenia
Austria
Belgium
Bosnia and Herzegovina
Brazil, Federative Republic of
Bulgaria
Canada
Chile
China

Client requested:

Albania, Republic of
Armenia
Austria
Belgium
Bosnia and Herzegovina
Brazil, Federative Republic of
Bulgaria
Canada
Chile
China

Profile View

Summary

These are the details for the profile **French company, specialized in products enhancing performances of sport equipment, offers distribution services.**

Details

Title:	French company, specialized in products enhancing performances of sport equipment, offers distribution services
POD Reference:	BRFR20140128001
Description:	<p>The French company is the distributor of high quality cleaning and waterproofing products in France that prolongs the life and enhances the performance of clothing, footwear & equipment.</p> <p>It has a large network of clients in France which could distribute associated products.</p> <p>It is looking for a new range of innovating products to distribute in its network in France. The products could be any innovative product which could be sold in a sport shop (for example, related to sport, camping, horse or boat).</p>
Advantages and Innovations:	<p>The company has an experience in commerce since 1999, knowledge of its sector and a good portfolio of clients</p> <p>It offers the possibility of extending the national distribution network of the client.</p> <p>Its network is composed of independent sports shops, and franchising company as well as somme pressings, firemen, customs officers, mountains guides...</p>

Keywords

Market Keywords:	007004010 Other consumer products
NACE Keywords:	G.46.4.9 Wholesale of other household goods

Partner Sought

Type and Role of Partner Sought:	<p>The partner should be an innovative company looking for a distributor in France of sport or associated devices.</p> <p>Seriousness and promptitude in delivering good quality products are essential qualities for the French company.</p>
Type of Partnership Considered:	Distribution services agreement

Profile View

Summary

These are the details for the profile **Swedish company seeks manufacturer of high quality chairs and tables in Bosnia and Herzegovina or Romania.**

Details

Title:	Swedish company seeks manufacturer of high quality chairs and tables in Bosnia and Herzegovina or Romania
POD Reference:	BRSE20141014002
Summary:	A Swedish company within the furniture industry is looking for a manufacturer to produce high quality chairs and tables in solid wood in Bosnia and Herzegovina and/or Romania.
Description:	<p>The company is looking for a manufacturer to produce high quality chairs and tables in solid wood in Bosnia and Herzegovina and/or Romania.</p> <p>Approximately 1,000-2,000 units per product/per year.</p> <p>The furnitures should be made of solid wood.</p> <p>The SME is manufacturing their products with great respect for the environment and their customers know that they get a product with quality in terms of function, durability and design.</p>
Advantages and Innovations:	The Swedish SME has been in the business since 1977 and has extensive experience in the industry. The company has their own product development and metal fabrication. The SME is also working with one of the largest retailers of school furniture in Sweden.
Technical Specification or Expertise Sought:	The furnitures should be made of solid wood.
Stage of Development:	Already on the market

Keywords

Market Keywords:	009004002 Office furniture and other professional furnishings
NACE Keywords:	C.16.2.9 Manufacture of other products of wood; manufacture of articles of cork, straw and plaiting materials

Partner Sought

Type and Role of Partner Sought:	Quality standard is preferred. The SME expects the partner to be good at keeping reliable delivery.
Type and Size of Partner Sought:	SME 11-50
Type of Partnership Considered:	Subcontracting

Profile View

Summary

These are the details for the profile **UK wholesale company is looking for manufacturers of non-perishable food items**.

Details

Title:	UK wholesale company is looking for manufacturers of non-perishable food items
POD Reference:	BRUK20150309001
Summary:	A UK wholesale and distribution company is looking for manufacturers of non-perishable food items for sale in Britain.
Description:	<p>The UK company is a significant wholesaler and distributor of non-perishable food items nationwide. As an innovative company dedicated to supplying a wide range of products to their client base the UK company is interested in finding new suppliers of ambient and non-perishable foods.</p> <p>Soft drinks, snacks, convenience foods, sweets, teas, cereals, confectionery, crisps, biscuits, fruits, nuts, popcorn and cakes will all be considered subject to commercial terms and conditions.</p> <p>The UK company is interested in distributing food and drink products in the UK for European manufacturers and producers.</p>
Advantages and Innovations:	<p>The UK company has been operating for over 20 years with a highly developed network of contacts and end-users in the non-perishable food sector.</p> <p>The UK company is a national distribution company capable of servicing over 97% of their customers with their own fleet of company vehicles.</p> <p>The UK company is focused on supplying an innovative range of snacks, soft drinks, confectionery, waters and sweets.</p>
Technical Specification or Expertise Sought:	<p>The UK company is looking to import a range of non-perishable food items. Although the UK company is willing to consider new and innovative products suppliers should note that food and drink items with a short shelf life will not be considered.</p> <p>The UK company does not offer packaging services, therefore all items delivered must be ready to sell in a fast-moving-consumer environment.</p>

Keywords

Market Keywords:	007003003 Soft drinks and bottling plants 007004010 Other consumer products 007006 Other Consumer Related (not elsewhere classified)
NACE Keywords:	C.10.7.2 Manufacture of rusks and biscuits; manufacture of preserved pastry goods and cakes C.10.8.2 Manufacture of cocoa, chocolate and sugar confectionery C.10.8.3 Processing of tea and coffee C.10.8.9 Manufacture of other food products n.e.c. C.11.0.7 Manufacture of soft drinks; production of mineral waters and other bottled waters

Partner Sought

Type and Role of Partner Sought:	Manufacturers of ambient non-perishable foods looking for distribution and wholesale partners in the UK.
Type and Size of Partner Sought:	251-500 SME <10 SME 11-50 SME 51-250
Type of Partnership Considered:	Distribution services agreement

Profile View

Summary

These are the details for the profile **Looking for partners for making bags in light natural fabric.**

Details

Title:	Looking for partners for making bags in light natural fabric
POD Reference:	BRBE20150223002
Summary:	A Belgian company is looking for a partner able to manufacture bags in light natural fabric. The company seeks for a manufacturer able to provide evidence of fair, ethical and environmental friendly production in line with its strategic approach.
Description:	<p>In order to develop to a specific project related to packaging, a Belgian company needs bags in natural fibers and would like to find a partner who would handle the making of these bags through a manufacturing agreement. Provision of raw material could be ensured either by the Belgian company or by its partner. The Belgian company is looking for a partner sharing its ethical values and therefore able to provide ethical guarantees about the respect of workers and the environmental prescriptions.</p> <p>Market sensing done at small scale providing promising potential.</p> <p>Real life tests done with prototypes are meeting technical and practical expectations in 100% of occurrences.</p> <p>As a consequence, project will materialize.</p>
Technical Specification or Expertise Sought:	<p>Making : Technical sheet</p> <p>Making fine cloth bags, gym bags- style without lining, drawstring and cord tie. See pictures for details.</p> <ul style="list-style-type: none"> • dimension : 32 x 42 cm • Seam <input type="checkbox"/> Casing for drawstring closing tie <input type="checkbox"/> English inseams or other solid and clean stitching • Silkscreen Print : One color logo printing + name +/- 10cm diameter • Number of pieces : between 800 and 1000 to get started • Packaging : bulk in single layer corrugated cartonboard • Fabric, thread and cord provision: by Belgian company or by the partner, according to competitive offer and specs compliance. • Ethical Guarantees: respect for workers and environmental prescriptions – provide adequate documentation and any valuable evidences • Delivery in Belgium

Profile View

Summary

These are the details for the profile **UK Company supplying school uniforms is looking for a skirt manufacturer.**

Details

Title:	UK Company supplying school uniforms is looking for a skirt manufacturer
POD Reference:	BRUK20150220002
Summary:	UK company supplying school uniforms is looking for a skirt manufacturer in Europe for pleated school skirts, primarily made from tartan fabrics.
Description:	<p>UK wholesaler and online retailer supplies school wear and sportswear including jumpers, skirts, blazers and socks.</p> <p>They have found that their range of tartan skirts has become increasingly popular with schools and therefore wish to identify a new manufacturer to minimise the risk to their supply chain. They currently only have one UK company producing these skirts for them and they have only one pleater they can call upon for pleating the fabric.</p> <p>Therefore they are looking to work with a new skirt manufacturer in Europe who can produce pleated school skirts, produced primarily from tartan fabrics</p>
Advantages and Innovations:	<p>The company have been trading since 1992 so have extensive knowledge of school wear retailing and have a good reputation with their suppliers.</p> <p>Their products have a high quality standard and they pride themselves in selling long lasting products to long term customers.</p>
Technical Specification or Expertise Sought:	Looking for a skirt manufacturer that can produce pleated skirts for schoolwear from tartan fabrics. They would also like to work with a manufacturer to improve the build quality of the skirts- such as polyester linings, better button holing, buttons and zips.

Attachments

School skirt 3.jpg



Profile View

Summary

These are the details for the profile **Swiss company looking for manufacturer of tomato hooks for work optimisation in greenhouses.**

Details

Title:	Swiss company looking for manufacturer of tomato hooks for work optimisation in greenhouses
POD Reference:	BRCH20150401001
Summary:	Swiss company with experience in the vegetable growing sector is looking for manufacturers or suppliers of special tomato hooks or tomato roller hooks that help improve the working process of the staff.
Description:	Established in 1926 in Switzerland, this company supports clients in the plant/vegetable growing sector (winegrowing, tomatogrowing, etc). The company offers services as well as products, i.e. small parts and complete systems. As a reliable and competent partner, the company wishes to keep up with latest technologies and know-how standards in order to satisfy the demanding Swiss market.
Technical Specification or Expertise Sought:	The partner sought should have solid experience in manufacture/supply of tomato hooks or tomato roller hooks that adapt to the growing plant and enable efficient working in the greenhouse. The partner company should know the Needs of vegetable growing processes.

Keywords

Market Keywords:	007004006 Garden and horticultural products 008005 Other Industrial Products (not elsewhere classified)
NACE Keywords:	A.01.6.1 Support activities for crop production

Partner Sought

Type and Role of Partner Sought:	Manufacturers/suppliers of high quality tomato hooks or tomato roller hooks with a good knowledge what companies in the plant growing sector need. Reliable partnership and support services.
Type and Size of Partner Sought:	SME 51-250
Type of Partnership Considered:	Distribution services agreement Manufacturing agreement

Profile View

Summary

These are the details for the profile **Looking for suppliers of eco-friendly plastic bottles for cream..**

Details

Title:	Looking for suppliers of eco-friendly plastic bottles for cream.
POD Reference:	BRIT20150413001
Summary:	An Italian producer of dairy products, based in Lombardy, is looking for plastic packaging containers of cream, characterised by zero-impact on the environment. Technical assistance and supply agreements are considered with technologically advanced European suppliers of bottles characterised by proved top environmental performances.
Description:	An Italian company, based in Lombardy, is a dairy producer for pastries, laboratories, ice-cream shops. Its strategy is based on top quality and sustainability of packaging. The company is looking for plastic packaging containers of cream, zero-impact on the environment. The required size format of bottles are 1 liter and 5 liters for cream preservation. Technical requirements are airtight container, screw top and recyclability of the material. The company seeks an European technologically advanced supplier of bottles characterised by proved top environmental performances. Testing and technical assistance agreement may be required. Order of magnitude of the supply every two months are as follows: 10.000 containers (5 lt., thick material) and 5.000 containers with handle (1 lt).
Advantages and Innovations:	Current market strategy of the Italian dairy producer company is based on quality and sustainability of its products. Use of eco-friendly cream bottles represent a fundamental step of this strategy.
Technical Specification or Expertise Sought:	Proved top quality manufacturer of sustainable plastic containers for dairy products.
Stage of Development:	Already on the market
Profile Origin:	Private (in-house) research

Keywords

Market Keywords:	008001001 Plastic fabricators
NACE Keywords:	C.10.5.1 Operation of dairies and cheese making

Partner Sought

Type and Role of Partner Sought:	Technologically advanced supplier of plastic bottles. Supply agreements are considered.
Type and Size of Partner Sought:	SME <10 SME 11-50 SME 51-250
Type of Partnership Considered:	Subcontracting

Profile View

Summary

These are the details for the profile **Swedish inventer/designer seeks manufacturer of accessories for eyeglasses.**

Details

Title:	Swedish inventer/designer seeks manufacturer of accessories for eyeglasses
POD Reference:	BRSE20150115001
Summary:	A Swedish SME, designer of garments and accessories, has invented a practical, yet decorative, device for keeping track of eyeglasses. The device resembles a tie clip, and is equipped with a holder for putting your eyeglasses in when not used. The SME is looking for a production manufacturer, preferably within the EU.
Description:	<p>A Swedish SME, in the trade of garments and accessories design, has invented a decorative accessory combined with a practical device for always keeping track of your eyeglasses. The design resembles that of a tie clip, and it can be worn horizontally as well as vertically. Attached to the device is a practical ring-shaped holder, in which to keep your eyeglasses when they are not in use.</p> <p>At present, a hand forged silver prototype of the accessory exists, and in this way the aim is to sell it in jewellery stores and more fashionable boutiques.</p> <p>The idea is to also make a simpler model, available at e.g. opticians and maybe also as a "give-away". This calls for a relatively low-cost manufacturing, as well as less expensive materials.</p> <p>The future production model is planned to be made of steel, perhaps with some nylon or rubber details. The SME is open for discussions with the future manufacturer.</p> <p>The prototype is about 70 mm by 3 mm, spectacles holder excluded, but the measures might be somewhat altered for the final design.</p>
Advantages and Innovations:	The invention is a novelty, and combines practical use with decorative style. It will be a more facile alternative to the commonly used spectacle strings, and has the potential to be a popular "freebie", especially with logo printing on.
Technical Specification or Expertise Sought:	The SME is looking for a low-to-medium volume production manufacturer, preferably within the EU, for the steel model.

Keywords

Market Keywords:	007004001 Clothing, shoes and accessories (including jewellery) 007004010 Other consumer products
NACE Keywords:	C.13.9.2 Manufacture of made-up textile articles, except apparel R.90.0.3 Artistic creation

Partner Sought

Type and Role of Partner Sought:	Type of partner sought: Industry Specific area of activity of the partner: Manufacturer of small-sized metal objects Tasks to be performed: Low-to-medium volume production of the devices
Type of Partnership Considered:	Manufacturing agreement

Profile View

Summary

These are the details for the profile **Efficient technology for hard cheese production.**

Details

Title:	Efficient technology for hard cheese production
POD Reference:	09 MK 82EW 3FAB
Summary:	A Macedonian SME specialized in milk processing and production of different dairy products is looking for a technology for producing hard cheese type gouda, for the purpose of introducing new products and approaching new regional markets. The company is searching for industry partners experienced in producing milk processing technology for manufacturing and commercial agreement (transfer of new technology, consultancy in engineering, installation and maintenance).
Description:	<p>Macedonian SME is one of the leading producers of different dairy products: milk, yogurt, ayran, soar milk, fruit yogurt and cow cheese. The company is interested in broadening the range of products and introducing hard cheese technology, type gouda. The technology should ensure compliance with quality standards at every stage of production process, according to HACCP system.</p> <p>Technical Specifications / Specific technical requirements:</p> <ul style="list-style-type: none"> - Complete technology for production of hard cheese - High quality technology ensuring compliance with food safety standards (HACCP) - Highly efficient technology with a capacity of 10.000 l processed milk per day into gouda type of cheese <p>Current and Potential Domain of Application: Production of hard cheese type gouda</p>
Stage of Development:	Already on the market
IPR status::	Other

Keywords

Technology Keywords:	008001 Technologies for the food industry 008001004 Food Processing 008001005 Food Technology
Market Keywords:	007003002 Health food
NACE Keywords:	C.10.1.3 Production of meat and poultry meat products

Partner Sought

Type and Role of Partner Sought:	<ul style="list-style-type: none"> - Type of partner sought: Industry. - Specific area of activity of the partner: Production of technology for milk processing and producing hard type cheese. - Task to be performed by the partner sought: Support in engineering, installation and maintenance of the technology.
Type of Partnership Considered:	Commercial agreement with technical assistance Manufacturing agreement

Profile View

Summary

These are the details for the profile **e-platform for Health & Quality of Life Assessment**.

Details

Title:	e-platform for Health & Quality of Life Assessment
POD Reference:	TRGR20141107001
Summary:	<p>A Greek SME has developed a novel tool assessing Health & Quality of Life according to the standards set by World Health Organisation, and based on 4 pillars: Mental & Physical Health, Family & Social Life. The Greek SME is seeking researchers and industry in the ICT sector for the development of state-of-the-art electronic platform that will manage the delivery and the assessment of the services provided through a technical cooperation agreement.</p>
Description:	<p>The Greek SME's services and tools are designed according to its vision for the promotion & prevention of health in organizations and society by educating and supporting people with the multiple & demanding roles in their lives. The Greek SME has developed a novel methodology assessing health & quality of life according to the international standards set by the World Health Organization (WHO) for Health Promotion & Prevention Programmes. It aims to help people to control the factors that affect their health and the quality of their lives. The innovative tool approaches health holistically through four key pillars: Mental Health, Physical Health, Family Life and Social Life. Moreover, it reflects people's subjective judgment for their wellbeing and the work-related factors associated with it. The Programme is addressed to organizations which are interested in Corporate Social Responsibility (CSR) actions in order to promote employees' health and wellbeing within and outside the workplace.</p> <p>Its structure & methodology consists of four basic phases:</p> <p>First phase: Assessment through tools that explore the areas in which employees need and are interested in strengthening their qualities in the 4 pillars addressed by the methodology.</p> <p>2nd phase: Education through empirical educational seminars that: a) offer accurate and timely information on issues of employees' concern, b) provide them with a framework to recognise the obstacles and the difficulties in managing them, and c) encourage them to deal with those issues and make use of the support services.</p> <p>3rd phase: Support through an organised system of counseling that provides support to employees, their families and their closest people in order to deal with the issues that concern them. It consists of a 24-hour Support and Help Line, one-on-one and/or family counseling sessions with health professionals of the counseling Affiliate Network including group sessions for skills development.</p> <p>4th phase: Evaluation that includes a comprehensive evaluation system assessing the effectiveness of each action and the overall success after completion.</p> <p>The most important assets and advantages found in the novel methodology are:</p> <ul style="list-style-type: none"> • It covers all areas of people's lives (personal, family, social and work life) in which they hold significant roles, with heavy responsibilities and issues to deal with on a daily basis. • It can be applied not only to private organisations but also to public ones, helping to build strong relationships in society. • The tools used in the assessment phase are designed according to WHO guidelines. • The education phase does not have just an informative perspective but it aims to spread awareness of people's matters and the obstacles they face when they try to deal with them. Besides, it encourages them to move to the next (third) step of the intervention through interactive workshops and seminars. • It is the only support and wellness programme with an evaluation phase that requests the participation of all stakeholders involved, regardless of whether they offer or receive the services provided. • It also focuses on healthy populations aiming to maintain their wellbeing. <p>The Greek SME is seeking to collaborate with research groups from academia and research organisations as well as SME and industry with expertise in the ICT sector for the development of a state-of-the-art electronic platform that will manage the delivery and the assessment of the services provided through a technical cooperation agreement.</p>

EASME

Executive Agency for Small and Medium-sized Enterprises

The EASME manages programmes on behalf of the European Commission, turning EU policies into action.

European
Commission

Enterprise Europe Network
@EEN_EU

COSME the EU programme
for the Competitiveness of SMEs

€ 0.8 BN*

Horizon 2020
SME Instrument

@H2020SME

€ 3.1 BN*

Horizon 2020
Energy Efficiency

@H2020EE

€ 0.8 BN*

EU Sustainable
Energy Week
(EUSEW)

@euenergyweek

CIP Eco-innovation

LIFE the EU Programme for the
Environment and Climate Action

@LIFE_Programme

€ 3.1 BN*

Horizon 2020 Climate action,
environment, resource efficiency
and raw materials

@EU_ecoInno

€ 2.7 BN*

Sustainable Industry
Low Carbon II (SILC II)

The European Maritime
and Fisheries Fund (EMFF)

€ 0.34 BN*

Intelligent Energy Europe (IEE)

<http://ec.europa.eu/easme>

De ce IMM ?

- **20.7 milioane de IMM-uri** active in Uniunea Europeana (~99% din total)
- **85% din locurile de munca nou create** in sectorul privat sunt furnizate de IMM-uri (2/3 din locurile de munca din UE)
- IMM-urile contabilizeaza mai mult de **58% din totalul valorii adaugate brute** a economiei Uniunii Europene

Instrumentul pentru IMM-uri

- **Instrumentul pentru IMM-uri** este o schemă total nouă de finanțare în sprijinul activităților de inovare ale IMM-urilor, care acoperă un întreg ciclu de inovare al unui produs pentru acele firme care au ambiția de a crește, a se dezvolta și a concura la nivel internațional.
- Se adresează acelor firme care își propun **dezvoltarea unei afaceri plecând de la o idee sau concept** care poate ajunge la nivel european sau internațional, care se bazează pe un plan solid de afaceri, orientat spre profit prin care acel concept sau idee inițială prinde contur, se maturizează, progresează, se dezvoltă în timp.
- **Numai IMM-urile pot aplica pentru finanțare** (sprijin pentru o singură companie, dar colaborarea este cu siguranță recomandată)
- Este un program **competitiv** cu implementare la nivelul UE - numai cele mai bune idei trec de faza 1
- **Orientat către piață:** 70% din fonduri sunt destinate către activități ce urmăresc comercializarea

01

Fezabilitatea tehnică și de piață

evaluarea fezabilității
tehnice și potențialului
comercial al proiectului



02

Activități demonstrative

dezvoltare, testare,
creare prototip, procese
inovative pilot, produse
și servicii



03

Comercializare

măsuri de sprijin în
vederea comercializării
de produse inovative a
IMM-urilor



Instrumentul pentru IMM-uri

Instrumentul pentru IMM-uri

01

Fezabilitatea tehnică și de piață

evaluarea fezabilității
tehnice și potențialului
comercial al proiectului



- **Input:** Idea/Conceptul -> “**Plan de afaceri I**” (10 pagini)
- **Finanțare:** 70%, maxim EUR 50.000
- **Activități principale:**
 - fezabilitatea conceptului
 - evaluare de risc
 - stabilirea drepturilor de proprietate
 - căutarea de parteneri
 - studiul de proiectare
 - dezvoltarea aplicației pilot
- **Durata:** 6 luni
- **Output:** “**Plan de afaceri II**”
- **Termene limită:** 18/03/2015 - 17/06/2015 - 17/09/2015 - 16/12/2015

Instrumentul pentru IMM-uri

02

**Activități
demonstrative**

dezvoltare, testare,
creare prototip, procese
inovative pilot, produse
și servicii



- **Input:** “Plan de afaceri II” + “Descrierea activităților pentru faza 2”
(aprox. 30 pagini)
- **Finanțare:** 70%, între EUR 500.000 și EUR 2.500.000
- **Activități principale:**
 - dezvoltare/creare prototip
 - testare procese/produse/servicii inovative pilot
 - miniaturizare și proiectarea produselor
 - planificare și dezvoltarea producției de serie
 - replicare pe piață
- **Durata:** 1 - 2 ani
- **Output:** “Plan de afaceri III”
- **Termene limită:** 18/03/2015 - 17/06/2015 - 17/09/2015 - 16/12/2015

Instrumentul pentru IMM-uri

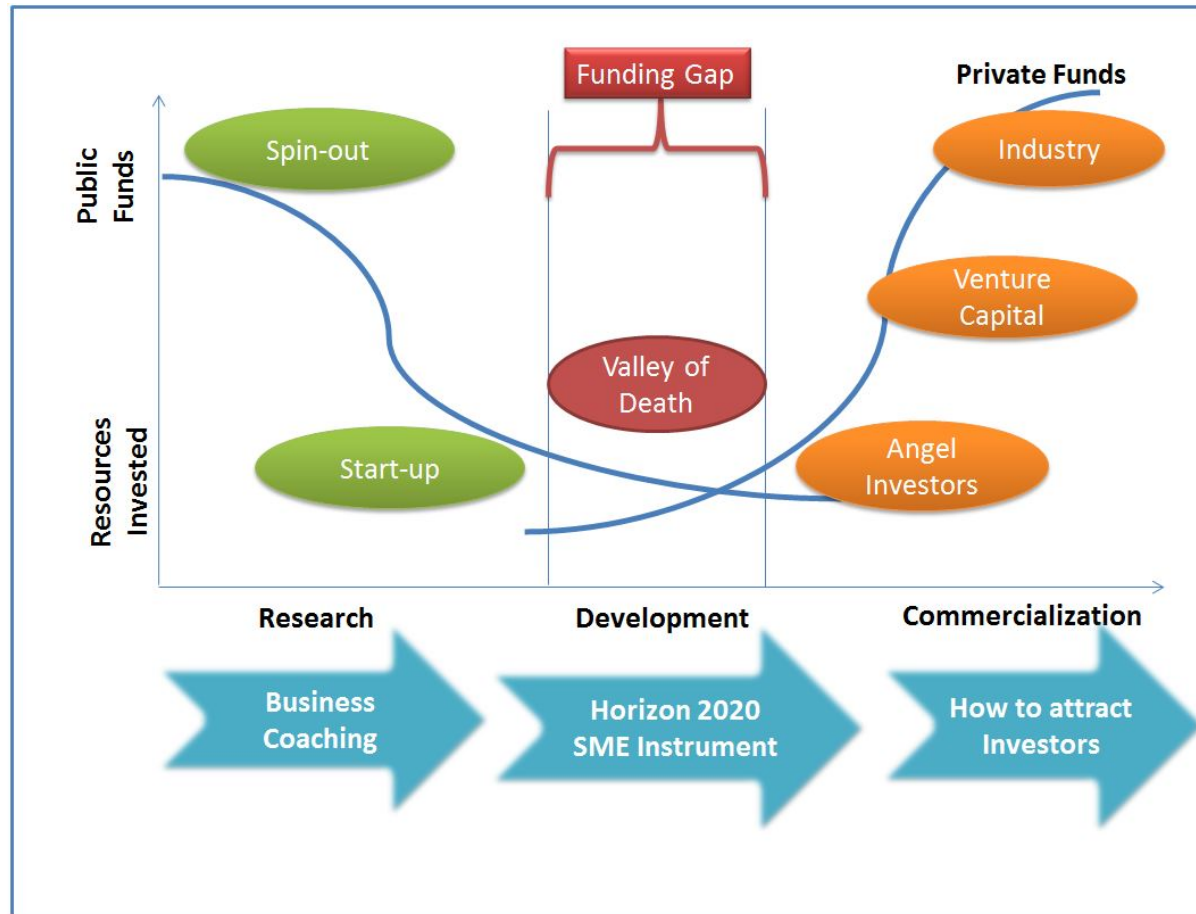
03

Comercializare

măsuri de sprijin în vederea comercializării de produse inovative a IMM-urilor



- **Input:** “Plan de afaceri III”
- **Oportunități:**
 - acordarea unui “Certificat de calitate” pentru încheierea cu succes a fazelor 1 si 2
 - facilitarea accesului la finanțare privată
 - sprijin si coaching
 - Oportunități suplimentare de internaționalizare prin rețeaua EEN
- **Finanțare:** fără finanțare directă



Instrumentul pentru IMM-uri

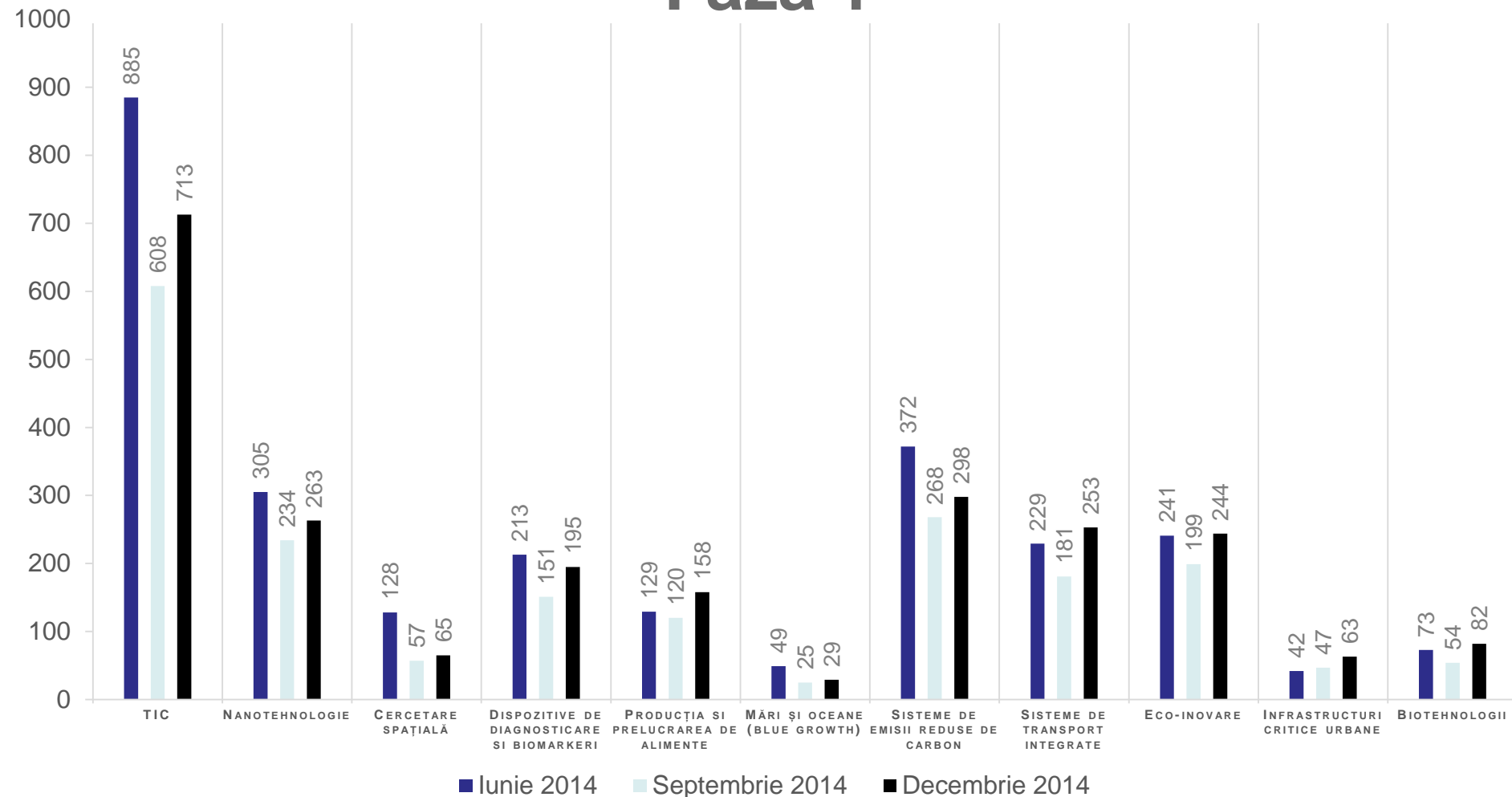
Domeniu	Faza 1 2014	Faza 2 2014	Faza 1 2015	Faza 2 2015
Inovare în domeniul TIC	90 proiecte €4.5m	26 proiecte €40m	90 proiecte €4.5m	26 proiecte €40m
Nanotehnologie, sau alte tehnologii avansate de fabricație	43 proiecte €2.2m	13 proiecte €19m	47 proiecte €2.4m	14 proiecte €21m
Cercetare și dezvoltare spațială	17 proiecte €0.8m	5 proiecte €7.5m	18 proiecte €0.9m	13 proiecte €7.7m
Dispozitive de diagnosticare si biomarkeri	132 proiecte €6.6m	38 proiecte €53m	90 proiecte €4.5m	26 proiecte €40m
Producția si prelucrarea de alimente durabile	18 proiecte €0.9m	5 proiecte €8m	18 proiecte €1.7m	10 proiecte €15m
Mări și oceane (blue growth)	6 proiecte €0.3m	1-2 proiecte €2.6m	10 proiecte €0.5m	~3 proiecte €4m
Sisteme de emisii reduse de carbon	67 proiecte €3.4m	20 proiecte €29m	74 proiecte €3.7m	22 proiecte €31m

Instrumentul pentru IMM-uri

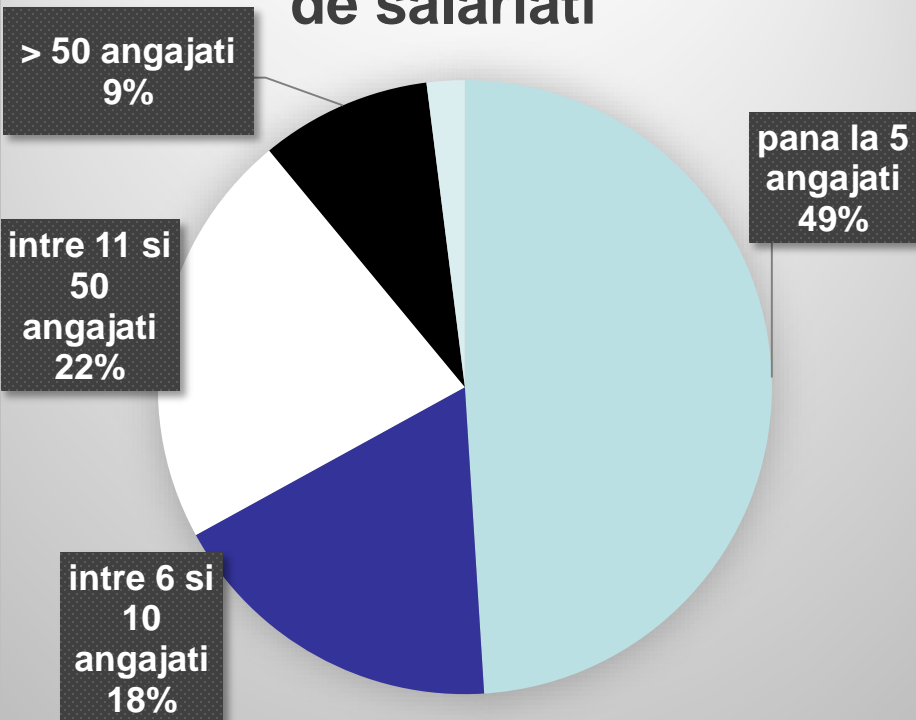
Domeniu	Faza 1 2014	Faza 2 2014	Faza 1 2015	Faza 2 2015
Sisteme de transport verzi si integrate	72 proiecte €3.6m	21 proiecte €32m	78 proiecte €3.9m	23 proiecte €34m
Eco-inovare și furnizare de materii prime sustenabile	34 proiecte €1.7m	10 proiecte €15m	38 proiecte €1.9m	11 proiecte €17m
Infrastructuri critice urbane	14 proiecte €0.7m	~4 proiecte €6m	14 proiecte €0.7m	~4 proiecte €6.5m
Procese industriale bazate pe biotehnologii	8 proiecte €0.4m	~2 proiecte €3.3m	5 proiecte €0.2m	1 proiecte €2m
Aplicații de e-guvernare mobile	-	-	8 proiecte €0.4m	~2 proiecte €3.5m
Modele inovative de afaceri pentru IMM-uri	-	-	22 proiecte €1.1m	~6 proiecte €9m
TOTAL	~ 500 €25.1m	~ 145 €215.4m	~ 510 €29m	~ 160 €230.7m

Numărul de propuneri depuse după teme

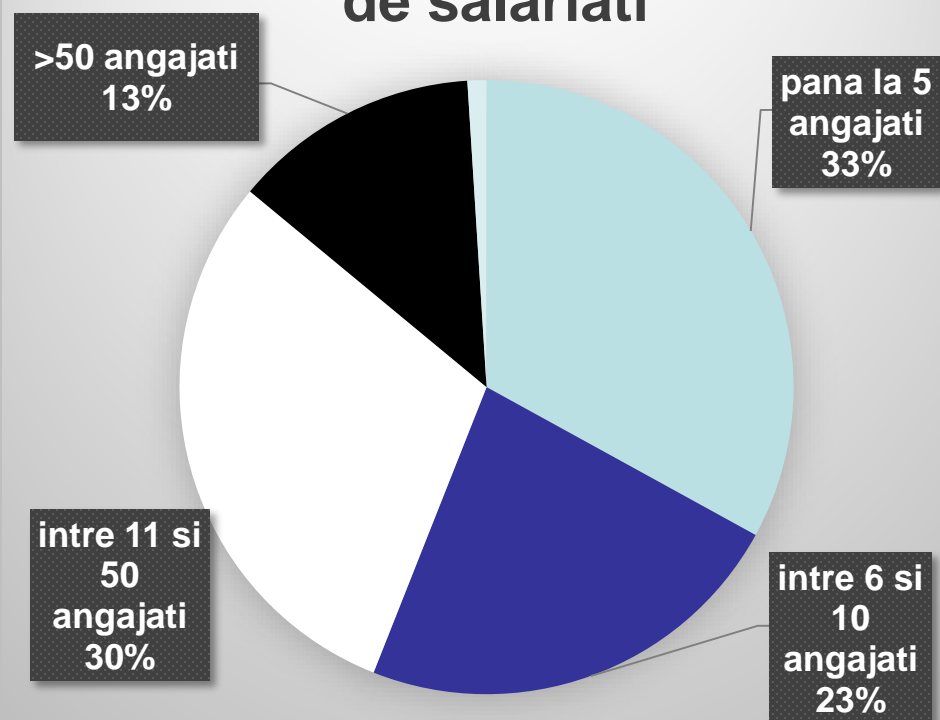
Faza 1



Solicitanți după numărul de salariați

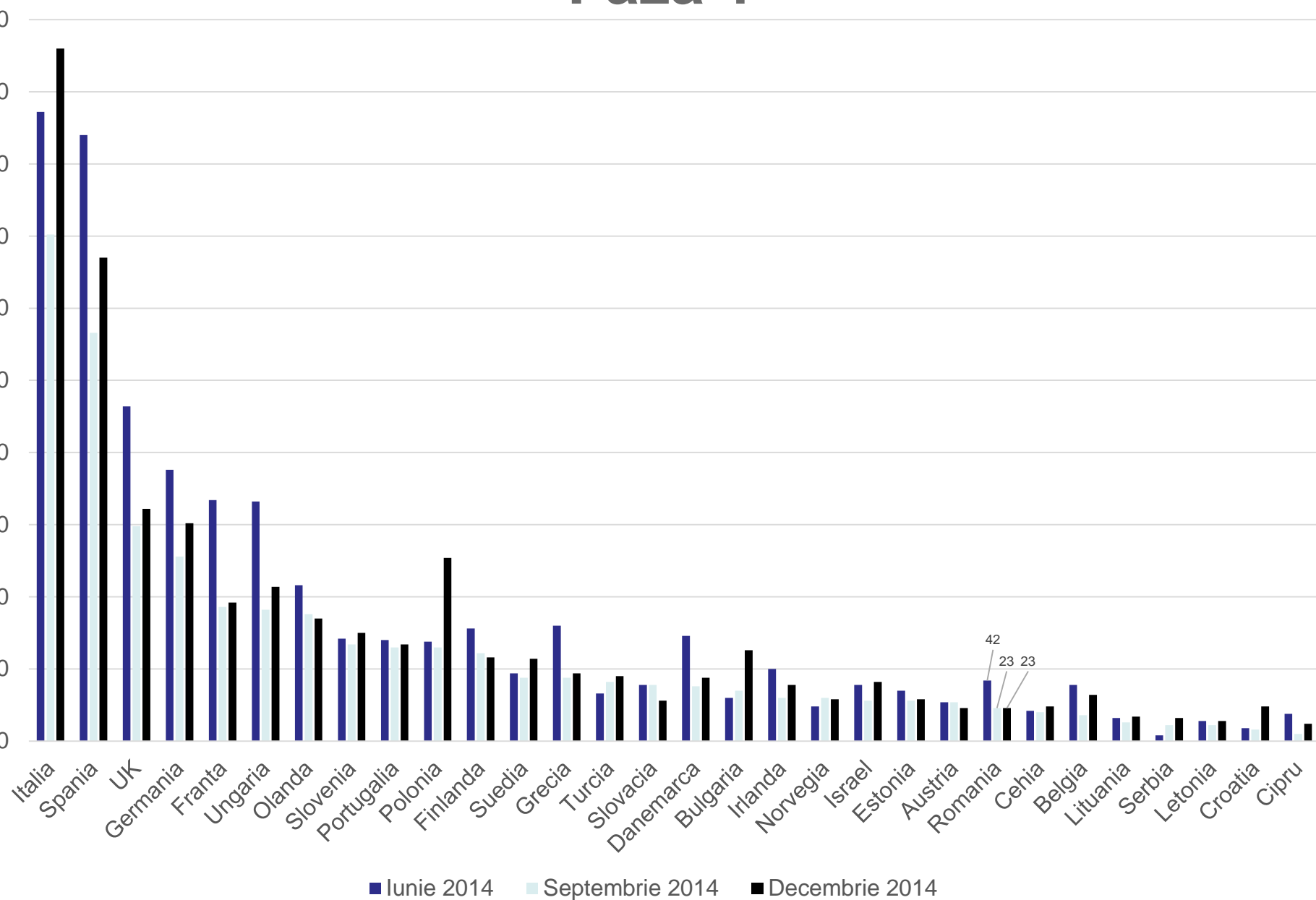


Beneficiari după numărul de salariați



Numărul de propuneri depuse după țară

Faza 1



Numărul de beneficiari după țară

Faza 1

Tara	18/06/2014 propuneri	18/06/2014 aprobate	24/09/2014 propuneri	24/09/2014 aprobate
Spania	420	41	283	31
Italia	436	23	351	36
UK	232	27	149	19
Germania	188	11	128	15
Franța	167	10	93	13
Olanda	108	4	88	14
Irlanda	50	10	30	5
Danemarca	73	4	38	10
Finlanda	78	5	61	9
Suedia	47	4	44	9
Slovenia	71	2	67	5
Austria	27	4	27	3
Israel	39	4	28	3
Norvegia	24	2	30	5
Estonia	35	2	28	5

Numărul de beneficiari după țară

Faza 1

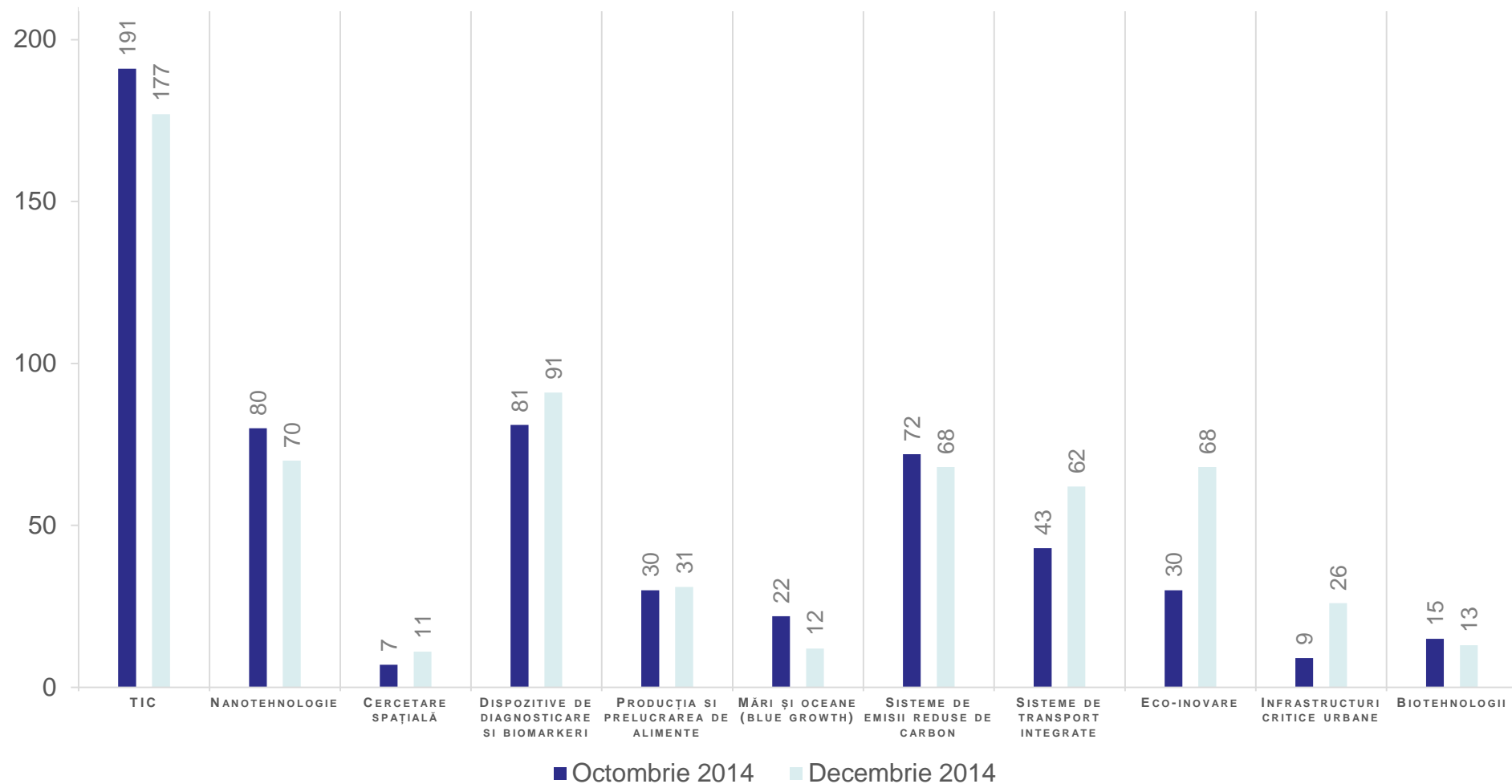
Tara	18/06/2014 propuneri	18/06/2014 aprobate	24/09/2014 propuneri	24/09/2014 aprobate
Portugalia	70	1	65	5
Ungaria	166	3	91	2
Turcia	33	2	41	1
Belgia	39	0	18	2
Grecia	80	0	44	2
Lituania	16	1	13	1
Letonia	14	0	11	1
Islanda	5	0	2	1
Serbia	4	0	11	1
Cehia	21	0	20	1
Polonia	69	1	65	0
Malta	2	1	2	0
TOTAL	2666	162	1944	199

6,07%

10,23%

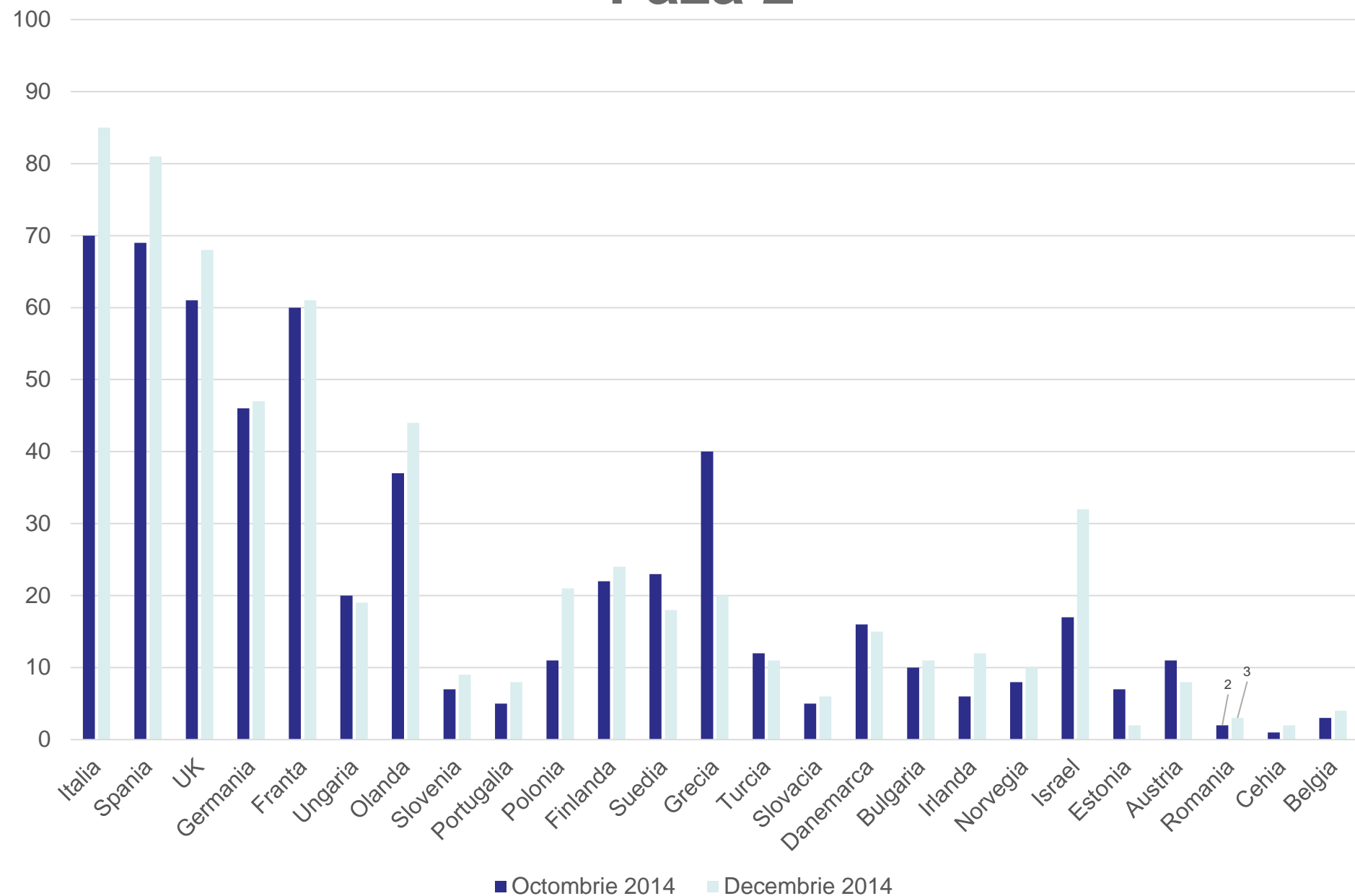
Numărul de propuneri depuse după teme

Faza 2



Numărul de propuneri depuse după țară

Faza 2



Numărul de beneficiari după țară

Faza 2

Tara	Grant solicitat (EUR m.)	09/10/2014 propuneri	09/10/2014 aprobate
UK	17,0	61	10
Franța	14,9	60	9
Olanda	13,8	37	10
Spania	13,4	69	12
Suedia	10,1	23	6
Germania	9,1	46	6
Irlanda	8,5	6	4
Italia	3,3	70	3
Finlanda	3,0	22	2
Estonia	2,7	7	3
Danemarca	2,6	16	2
Ungaria	2,4	20	2


Numărul de beneficiari după țară

Faza 2

Tara	Grant solicitat (EUR m.)	09/10/2014 propuneri	09/10/2014 aprobate
Belgia	2,3	3	1
Israel	2,0	17	1
Slovenia	1,6	7	3
Luxemburg	0,7	4	1
Polonia	0,6	11	2
Turcia	0,2	12	1
TOTAL	108,1	580	78
			13,44%

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My Project(s)
My Notification(s)
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No data available in table				

Showing 0 to 0 of 0 entries PREVIOUS NEXT

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☐ Secure, clean and efficient energy

Status ☒ Forthcoming ☒ Open ☐ Closed Filter a call FILTER

Sort by ☒ (Planned) Opening Date ☐ Deadline ☐ Call title ☐ Call identifier

Industrial Leadership Horizon 2020 dedicated SME Instrument Phase 1 and 2, 2014-2015 H2020-SMEINST-2-2015 Deadlines: 18/03/2015 17/06/2015 17/09/2015 25/11/2015 Opening Date: 18/12/2014	Societal Challenges Horizon 2020 dedicated SME Instrument Phase 1 and 2, 2014-2015 H2020-SMEINST-1-2015 Deadlines: 18/03/2015 17/06/2015 17/09/2015 25/11/2015 Opening Date: 18/12/2014	Industrial Leadership Enhancing SME innovation capacity by providing better innovation support H2020-INNOUSUP-2015-3 Deadlines: 29/04/2015 Opening Date: 25/07/2014
Industrial Leadership Enhancing SME innovation capacity by providing better innovation support H2020-INNOUSUP-2015-1 Deadlines: 30/04/2015 Opening Date: 25/07/2014	Industrial Leadership Enhancing SME innovation capacity by providing better innovation support H2020-INNOUSUP-2014-5 Deadlines: 14/11/2014 12/02/2015 14/05/2015 14/07/2015 14/10/2015 Opening Date: 11/12/2013	

In addition to the search facilities, the full list of H2020 Calls can be found [here](#).

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3rd Health Programme
Consumer Programme

FP7 & CIP Programmes 2007-2013
Calls

Other Funding Opportunities

Horizon 2020 dedicated SME Instrument Phase 1 and 2, 2014-2015

H2020-SMEINST-1-2015

Opening Date	18-12-2014	Deadline Date	25-11-2015 17:00:00 (Brussels local time)
Publication date	11-12-2013	Total Call Budget	€26,557,000
		Cut-off date(s)	18-03-2015 17:00:00 (Brussels local time) 17-06-2015 17:00:00 (Brussels local time) 17-09-2015 17:00:00 (Brussels local time) 25-11-2015 17:00:00 (Brussels local time)

Programme Horizon 2020
Status Open
Main Pillar Societal Challenges
OJ reference C361/9 of 11 December 2013

Topic: Resource-efficient eco-innovative food production and processing SFS-08-2015-1

Topic Description Topic Conditions & Documents Submission Service

To access the Electronic Submission Service of the topic, please select the **type of action** that is most relevant to your proposal from the list below and click on the **"Start Submission"** button. You will then be asked to confirm your choice of the type of action, the topic for the call, as these cannot be changed subsequently in the submission system. Upon confirmation you will be linked to the correct entry point.

To access existing draft proposals for this topic, please login to the Participant Portal and select the My Proposals page of the My Area section.

Type of Action SME instrument phase 1 [SME-1] START SUBMISSION

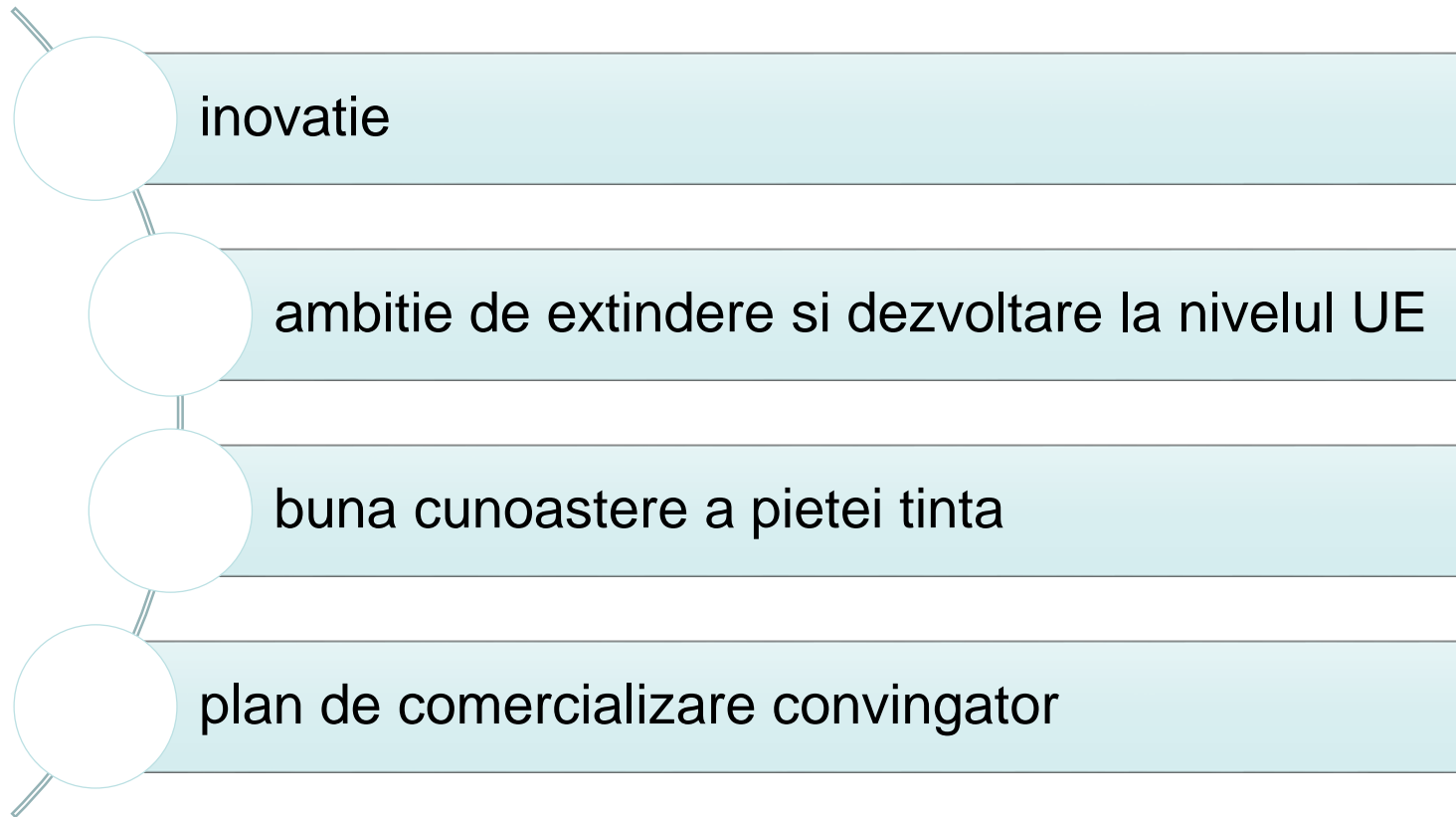
Topic Resource-efficient eco-innovative food production and processing - SFS-08-2015-1

Guidance on proposal submission: H2020 ONLINE MANUAL

IT Guidance: HOW TO

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Instrumentul pentru IMM: sfaturi esențiale



Instrumentul pentru IMM: sfaturi esențiale

Impact



- demonstrați ca proiectul **va genera venituri și va crea locuri de muncă**
- arătați că proiectul are o **dimensiune europeană sau internațională**
- protecția **proprietății intelectuale** este de asemenea foarte importantă și trebuie să fie explicată

Excelență



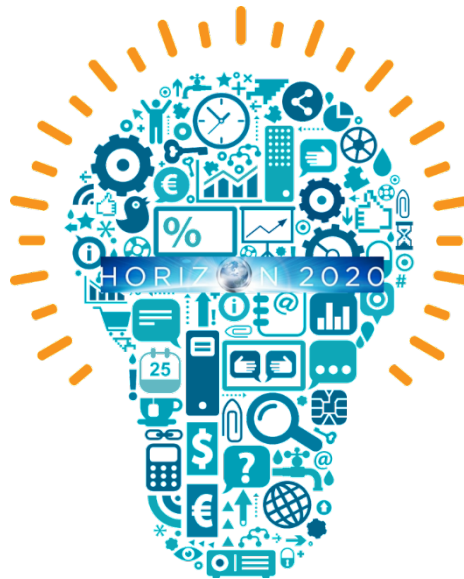
- convingeți că produsul, procesul sau serviciul dvs. este **revoluționar**
- arătați **valoarea adăugată** a ideii dumneavoastră și explicați de ce este **viabilă și mai bună decât soluțiile existente**
- demonstrați că ați **înțeles riscurile**

Implementare



- furnizați informații cu privire la **competențele comerciale**
- sa va evalua **credibilitatea echipei și a planului de lucru**
- proiectul dumneavoastră trebuie să se încadreze într-un interval de timp realist.

Instrumentul pentru IMM-uri



<https://ec.europa.eu/easme/en/horizons-2020-sme-instrument>

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Catalogul Surselor de Finanțare

- Aprilie 2015 -

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